

## UNION PACIFIC CORPORATION AND SUBSIDIARY COMPANIES

### Non-GAAP Measures Reconciliation to GAAP

#### Free Cash Flow\*

<i>Millions,</i>			
<i>for the Three Months Ended March 31,</i>			
	<b>2015</b>		<b>2014</b>
Cash provided by operating activities	\$	<b>2,064</b>	\$ 1,767
Cash used in investing activities		<b>(1,142)</b>	(905)
Dividends paid**		<b>(922)</b>	(363)
Free cash flow	\$	<b>-</b>	\$ 499

\* Free cash flow is defined as cash provided by operating activities, less cash used in investing activities and dividends paid. Free cash flow is considered a non-GAAP measure by SEC Regulation G and Item 10 of SEC Regulation S-K, and may not be defined and calculated by other companies in the same manner. We believe that it is important to management and investors in evaluating our financial performance and measures our ability to generate cash without incurring additional financing. Free cash flow should be considered in addition to, rather than as a substitute for, cash provided by operating activities.

\*\* The 2015 dividends paid amount includes the fourth quarter 2014 dividend of \$438 million, which was paid on January 2, 2015, as well as the first quarter 2015 dividend of \$484 million, which was paid on March 30, 2015. Beginning in 2015, the timing of the dividend declaration and payable dates was aligned to occur within the same quarter.

#### Debt to Capital\*

<i>Millions, Except Percentages</i>			
	<b>Mar. 31,</b>		<b>Dec. 31,</b>
	<b>2015</b>		<b>2014</b>
Debt (a)	\$	<b>12,300</b>	\$ 11,480
Equity		<b>21,057</b>	21,189
Capital (b)	\$	<b>33,357</b>	\$ 32,669
Debt to capital (a/b)		<b>36.9%</b>	35.1%

\* Total debt divided by total debt plus equity. Management believes this is an important measure in evaluating our balance sheet strength and is important in managing our credit ratios and financing relationships.

#### Adjusted Debt to Capital, Reconciliation to GAAP\*

<i>Millions, Except Percentages</i>			
	<b>Mar. 31,</b>		<b>Dec. 31,</b>
	<b>2015</b>		<b>2014</b>
Debt	\$	<b>12,300</b>	\$ 11,480
Net present value of operating leases		<b>2,830</b>	2,902
Unfunded pension and OPEB		<b>518</b>	523
Adjusted debt (a)		<b>15,648</b>	14,905
Equity		<b>21,057</b>	21,189
Adjusted capital (b)	\$	<b>36,705</b>	\$ 36,094
Adjusted debt to capital (a/b)		<b>42.6%</b>	41.3%

\* Total debt plus net present value of operating leases plus after-tax unfunded pension and OPEB obligation divided by total debt plus net present value of operating leases plus after-tax unfunded pension and OPEB obligation plus equity. Operating leases were discounted using 4.9% and 5.3% at March 31, 2015 and December 31, 2014, respectively. Adjusted debt to capital is considered a non-GAAP financial measure by SEC Regulation G and Item 10 of SEC Regulation S-K, and may not be defined and calculated by other companies in the same manner. We believe this is an important measure to management and investors in evaluating the total amount of leverage in our capital structure including off-balance sheet obligations.